



**Town of Cumberland  
Finance Committee Meeting  
Monday, April 24, 2023**

**5:00 PM – Chambers**

- I. TIF / Capital Budget Review**
- II. Final Questions from Council**
- III. Preparation for Saturday April 29, 2023, 8 AM budget Review**
- IV. Next Meetings**
  - a. 8 AM, April 29, 2023
  - b. 7 PM – May 8, 2023- Budget Public Hearing
- V. Adjournment**

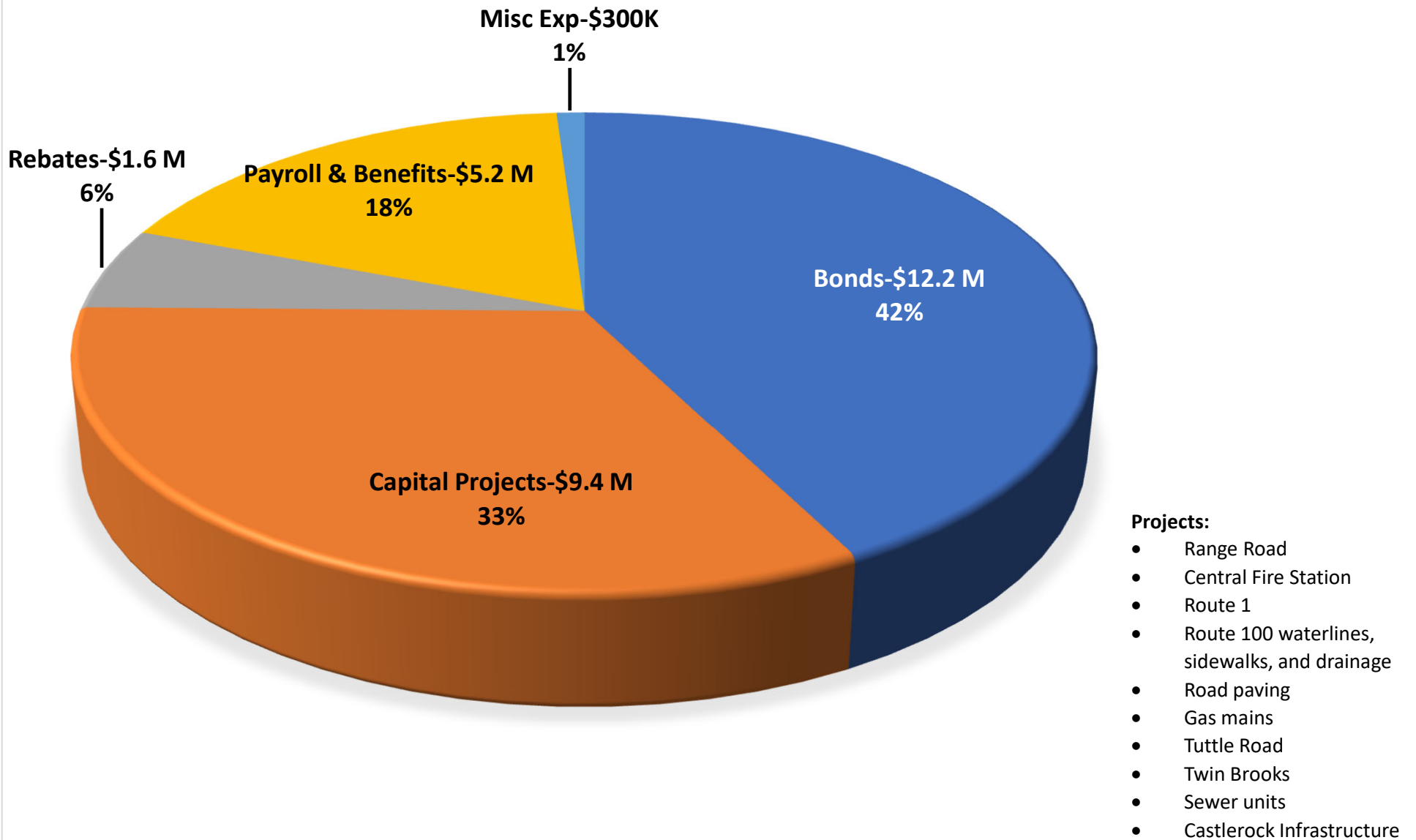
**FY 2023 Town Council - Finance Committee**

Bob Vail – Councilor

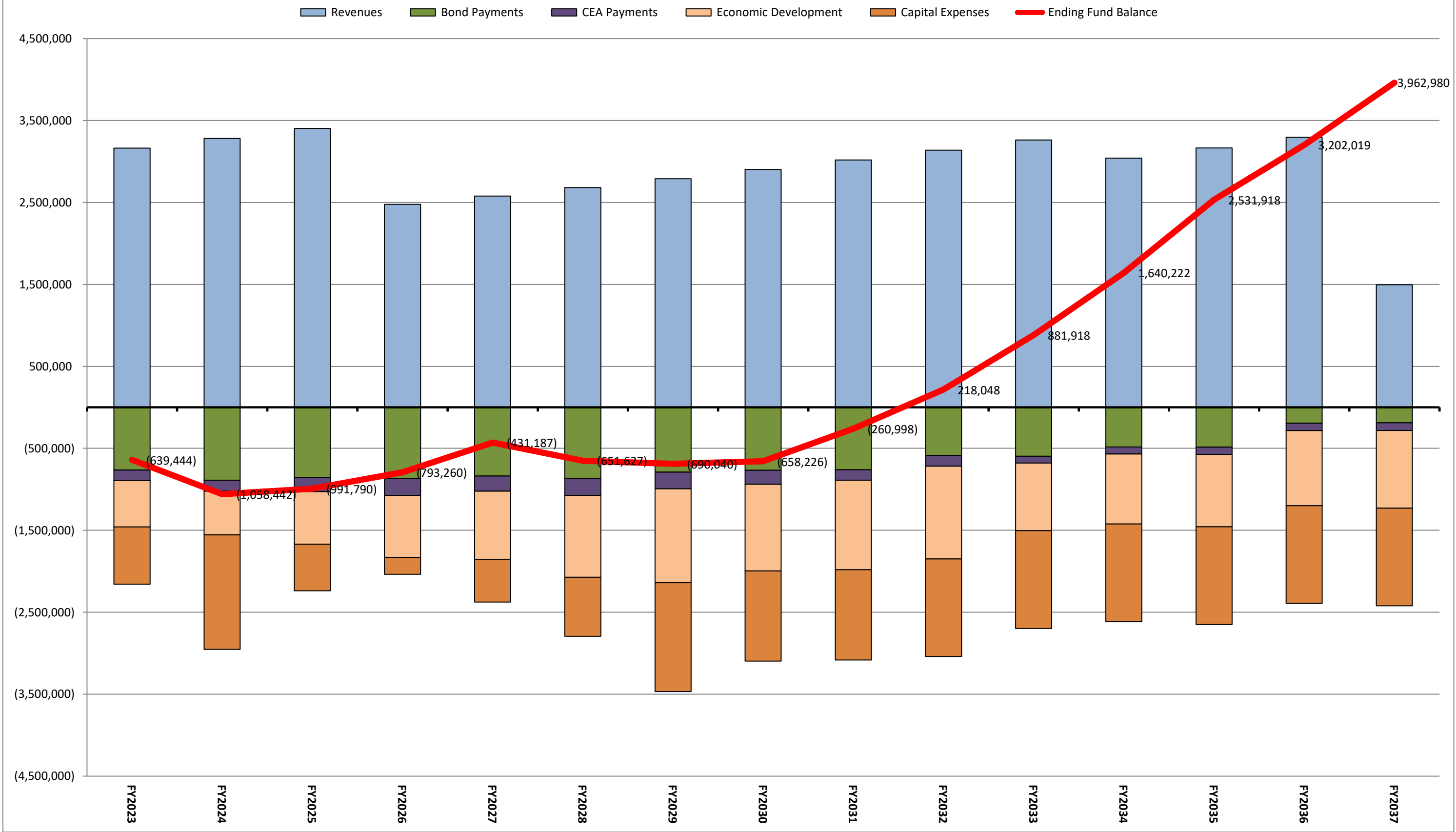
Mark Segrist - Chairman

Tig Filson – Councilor

## LIFE-TO-DATE SPENDING OF TAX INCREMENTAL FINANCING (TIF)



TIF Fund Balance Projections

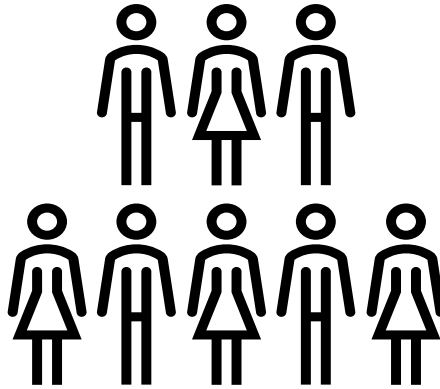


**TIF FUND  
PROJECTION REVIEW  
FY2024-2035**

|                                               | FY2023           | FY2024             | FY2025           | FY2026             | FY2027             | FY2028             | FY2029             | FY2030             | FY2031           | FY2032           | FY2033           | FY2034           | FY2035           |
|-----------------------------------------------|------------------|--------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|------------------|------------------|------------------|------------------|
|                                               | <b>BUDGETED</b>  |                    |                  |                    |                    | 70.67%             |                    |                    |                  |                  |                  |                  |                  |
| Total Estimated TIF Values                    | 132,385,265      | 136,999,135        | 137,999,136      | 138,999,137        | 139,999,138        | 98,941,439         | 99,941,440         | 100,941,441        | 101,941,442      | 102,941,443      | 103,941,444      | 104,941,445      | 105,941,446      |
| Mil rate incr per year                        | 21.20            | 22.25              | 22.92            | 23.61              | 24.31              | 25.04              | 25.79              | 26.57              | 27.36            | 28.19            | 29.03            | 29.90            | 30.80            |
| <b>Revenues</b>                               | <b>2,806,568</b> | <b>3,048,231</b>   | <b>3,162,595</b> | <b>3,281,078</b>   | <b>3,403,824</b>   | <b>2,477,748</b>   | <b>2,577,874</b>   | <b>2,681,778</b>   | <b>2,789,596</b> | <b>2,901,470</b> | <b>3,017,545</b> | <b>3,137,974</b> | <b>3,262,912</b> |
| <b>Expenses</b>                               |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| <b>Economic Development</b>                   |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| Pay & Benefits                                | 970,652          | 1,120,051          | 1,031,067        | 1,067,154          | 1,104,505          | 807,906            | 836,183            | 865,449            | 895,740          | 927,091          | 959,539          | 993,123          | 1,027,882        |
| General Expenses                              | 18,140           | 16,499             | 16,994           | 17,504             | 18,029             | 18,570             | 19,127             | 19,701             | 20,292           | 20,900           | 21,527           | 22,173           | 22,838           |
| Contracted Services                           | -                | -                  | -                | -                  | -                  | -                  | -                  | -                  | -                | -                | -                | -                | -                |
| Kinney Land Lease                             | 7,485            | 7,747              | 8,018            | 8,299              | 8,590              | -                  | -                  | -                  | -                | -                | -                | -                | -                |
|                                               | 996,277          | 1,144,297          | 1,056,079        | 1,092,957          | 1,131,124          | 826,476            | 855,309            | 885,150            | 916,031          | 947,991          | 981,066          | 1,015,296        | 1,050,720        |
| <b>Bond Principal &amp; Interest payments</b> |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
|                                               | 865,059          | 790,428            | 768,588          | 762,216            | 587,431            | 597,140            | 483,930            | 485,214            | 194,109          | 189,497          | 184,886          | 179,888          | 174,891          |
| <b>Credit Enhancement Rebates</b>             |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| Dirigo Management - 1                         | 23,991           | 25,179             | 25,934           | 26,712             | 27,514             | -                  | -                  | -                  | -                | -                | -                | -                | -                |
| Maine Colloids LLC - 2                        | 33,285           | 34,934             | 9,104            | -                  | -                  | -                  | -                  | -                  | -                | -                | -                | -                | -                |
| Maine Standards - 3                           | 43,891           | 46,065             | 38,508           | -                  | -                  | -                  | -                  | -                  | -                | -                | -                | -                | -                |
| Hardy Street LLC - 3                          | 23,805           | 3,861              | 3,977            | 4,096              | 4,219              | 4,346              | 4,476              | 4,610              | 4,749            | 4,891            | 5,038            | -                | -                |
| Lola in Pearls LLC - 1                        |                  | 3,861              |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| Memory Care - 1                               | 20,505           | 21,520             | 22,166           | 22,831             | 23,515             | -                  | -                  | -                  | -                | -                | -                | -                | -                |
| Casco Systems - 5                             | 29,326           | 30,778             | 31,701           | 32,652             | 33,632             | 34,641             | 35,680             | 36,751             | 37,853           | 38,989           | 40,158           | 40,443           | -                |
| McCloy/Integrative Health - 3                 | 17,255           | 18,109             | 18,652           | 19,212             | 19,788             | 20,382             | 20,993             | 21,623             | 22,272           | 22,940           | 23,628           | 24,337           | 25,067           |
| Belted Cow - 3                                | 19,643           | 20,616             | 21,234           | 21,872             | 22,528             | 23,203             | 23,900             | 24,617             | 25,355           | 26,116           | 26,899           | 27,706           | 28,537           |
| <b>Credit Enhancement Rebates</b>             | <b>211,701</b>   | <b>204,923</b>     | <b>171,277</b>   | <b>127,375</b>     | <b>131,196</b>     | <b>82,572</b>      | <b>85,049</b>      | <b>87,600</b>      | <b>90,228</b>    | <b>92,935</b>    | <b>95,723</b>    | <b>92,486</b>    | <b>53,604</b>    |
| <b>Capital Expenses</b>                       |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| <i>Available for TIF eligible projects</i>    |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| Paving Plan/CIP                               | 700,000          | 1,307,581          | 600,000          | 600,000            | 600,000            | 600,000            | 600,000            | 600,000            | 600,000          | 600,000          | 500,000          | 500,000          | 500,000          |
| Tower - Public Safety                         |                  |                    | 160,000          | 160,000            | 160,000            | 160,000            | 160,000            | 160,000            | 160,000          | 160,000          | 160,000          | 160,000          | 160,000          |
| Rte 100 Round-a-bout                          |                  |                    | 80,000           | 80,000             | 80,000             | 80,000             | 80,000             | 80,000             | 80,000           | 80,000           | 80,000           | 80,000           | 80,000           |
| <b>Tuttle Rd Bridge Sidewalk</b>              |                  |                    |                  | 700,000            |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| Affordable Housing                            |                  |                    |                  |                    |                    |                    |                    |                    |                  |                  |                  |                  |                  |
| Baseball Fields for Housing                   |                  |                    | 240,000          | 240,000            | 240,000            | 240,000            | 240,000            | 240,000            | 240,000          | 240,000          | 240,000          | 240,000          | 240,000          |
| Bond Payment (2 FD Veh @ \$800k/ea)           |                  |                    |                  |                    | 112,000            | 112,000            | 112,000            | 112,000            | 112,000          | 112,000          | 112,000          | 112,000          | 112,000          |
| Summit Expenses (Cap Outlay)                  | 20,000           | 20,000             | 20,000           | 20,000             |                    |                    |                    |                    |                  |                  |                  |                  |                  |
|                                               | 720,000          | 1,327,581          | 1,100,000        | 1,800,000          | 1,192,000          | 1,192,000          | 1,192,000          | 1,192,000          | 1,192,000        | 1,192,000        | 1,092,000        | 1,092,000        | 1,092,000        |
| <b>Total Expenses</b>                         | <b>2,793,037</b> | <b>3,467,229</b>   | <b>3,095,944</b> | <b>3,782,548</b>   | <b>3,041,751</b>   | <b>2,698,187</b>   | <b>2,616,288</b>   | <b>2,649,964</b>   | <b>2,392,369</b> | <b>2,422,423</b> | <b>2,353,676</b> | <b>2,379,670</b> | <b>2,371,216</b> |
| <b>Change in Fund Balance</b>                 | <b>13,531</b>    | <b>(418,998)</b>   | <b>66,651</b>    | <b>(501,470)</b>   | <b>362,073</b>     | <b>(220,439)</b>   | <b>(38,414)</b>    | <b>31,815</b>      | <b>397,227</b>   | <b>479,047</b>   | <b>663,870</b>   | <b>758,304</b>   | <b>891,696</b>   |
| <b>Ending Fund Balance</b>                    | <b>(639,447)</b> | <b>(1,058,445)</b> | <b>(991,793)</b> | <b>(1,493,263)</b> | <b>(1,131,190)</b> | <b>(1,351,630)</b> | <b>(1,390,043)</b> | <b>(1,358,229)</b> | <b>(961,001)</b> | <b>(481,955)</b> | <b>181,915</b>   | <b>940,219</b>   | <b>1,831,915</b> |

# Inflation v COLA

## Employees



July 1, 2020 -

Full-time average salary \$ 66,058

|          |           |    |           |            |
|----------|-----------|----|-----------|------------|
| FY 2021: | Inflation | 5% | Inflation | \$ (3,303) |
|          | COLA      | 0% | COLA      | \$ -       |
|          |           |    |           | <hr/>      |
|          |           |    |           | \$ 62,755  |

|          |           |    |           |            |
|----------|-----------|----|-----------|------------|
| FY 2022: | Inflation | 9% | Inflation | \$ (6,242) |
|          | COLA      | 4% | COLA      | \$ 2,642   |
|          |           |    |           | <hr/>      |
|          |           |    |           | \$ 59,155  |

|          |           |    |           |            |
|----------|-----------|----|-----------|------------|
| FY 2023: | Inflation | 2% | Inflation | \$ (1,512) |
|          | COLA      | 6% | COLA      | \$ 4,122   |
|          |           |    |           | <hr/>      |

**Salary as of June 30, 2023 \$ 61,765**

Source: U.S. Bureau of Labor Statistics - [https://www.bls.gov/data/inflation\\_calculator.htm](https://www.bls.gov/data/inflation_calculator.htm)

| 2024 TAX RATE CALCULATION                       |                                                       |                 |               |                         | FY 23      |
|-------------------------------------------------|-------------------------------------------------------|-----------------|---------------|-------------------------|------------|
| Preliminary                                     |                                                       | AS OF 4/24/2023 |               | \$22.25                 | \$21.20    |
| 5.73% School Assessment Increase and additional |                                                       |                 |               |                         |            |
|                                                 |                                                       | 2023            |               | 2024                    |            |
|                                                 |                                                       | 21.20           |               | 22.25                   |            |
| 1                                               | Local Taxable R/Estate Valuation                      | 1,460,057,180   |               | 1,482,839,270           |            |
| 2                                               | Local Taxable PP Valuation                            | 14,570,700      |               | 14,570,700              |            |
| 3                                               | Total Taxable Valuation (line 1 + line 2)             | 1,474,627,880   |               |                         |            |
| 4a                                              | Total of all Homestead Exempt Valuation (\$25,000)    | 43,854,750      |               | 40,328,750              |            |
| 4b                                              | Total of all H/Stead Exempt Val @ 73%                 | 30,698,325      |               | 29,439,988              |            |
| 5                                               | Total of all BETE Exempt Valuation                    | 4,080,200       |               | 4,080,200               |            |
| 5a                                              | Line 5 X 50% for year 7                               | 2,040,100       |               | 2,040,100               |            |
| 6                                               | Total Valuation Base (line 3 + line 4b)+line 5        | 1,505,326,205   |               |                         |            |
| APPROPRIATIONS                                  |                                                       |                 |               |                         |            |
|                                                 |                                                       |                 | FY 23         | FY 24                   |            |
| 7                                               | County Tax                                            |                 | 1,009,811     | 1,189,811               | 03/15/23   |
| 8                                               | Municipal Appropriation                               | 2023 Value      | 12,580,402    | \$13,884,949            |            |
| 9                                               | TIF Financing Plan Amount                             | \$136,999,135   | 2,806,568     | 3,048,231               | 4/11/2023  |
| 10                                              | School Appropriations                                 |                 | 21,851,719    | 23,103,879              | 4/3        |
| 11                                              | Total Appropriations (Add lines 7-10)                 |                 | 38,248,500    |                         |            |
| ALLOWABLE DEDUCTIONS                            |                                                       |                 |               |                         |            |
|                                                 |                                                       |                 | FY 23         | FY 24                   |            |
| 12                                              | State Municipal Rev'l Revenue Sharing                 |                 | \$925,000     | 1,700,000               | (Estimate) |
| 13                                              | Other Revenues                                        |                 | \$5,129,394   | \$5,644,810             | (Estimate) |
| 14                                              | Total Deductions(line 12 + line 13)                   |                 | 6,054,394     | 7,344,810               |            |
| 15                                              | To be raised by local property tax(line 11 - line 14) |                 |               |                         |            |
| 16                                              | 33,882,060 X                                          | 1.05 =          | 35,576,162.74 | Maximum Allowable Tax   |            |
| 17                                              | 33,882,060 /                                          | 1,528,890,058 = | 0.022161      | Minimum Tax Rate        |            |
| 18                                              | 35,576,162.74 /                                       | 1,528,890,058 = | 0.023269      | Maximum Tax Rate        |            |
| 19                                              | 1,497,409,970 X                                       | 0.022250 =      | \$33,317,372  | Tax for Commitment      |            |
| 20                                              | 31,480,088 X                                          | 4.95% =         | \$1,694,103   | Maximum Overlay         |            |
| 21                                              | 29,439,988 X                                          | 0.022250 =      | \$655,040     | Homestead Reimbursement |            |
| 22                                              | 2,040,100 X                                           | 0.022250 =      | \$45,392      | BETE Reimbursement      |            |
| 23                                              | 34,017,803.78 -                                       | 33,882,060 =    | \$135,744     | Overlay                 |            |
| (line 19 + 21 & 22)                             |                                                       |                 |               |                         |            |